

**JEWISH FEDERATION OF DELAWARE, INC.**

**FINANCIAL STATEMENTS AND  
INDEPENDENT AUDITORS' REPORTS**

**JUNE 30, 2018 AND 2017**

**JEWISH FEDERATION OF DELAWARE, INC.**  
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*Independent Auditors' Report*

To the Board of Directors of  
Jewish Federation of Delaware, Inc.

We have audited the accompanying financial statements of Jewish Federation of Delaware, Inc. (a nonprofit organization), which comprise the statements of financial position as of June 30, 2018 and 2017, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

*Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

*Auditors' Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

To the Board of Directors of  
Jewish Federation of Delaware, Inc.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Jewish Federation of Delaware, Inc. as of June 30, 2018 and 2017, and the changes in its net assets and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

*Belfint, Lyons & Shuman, P.A.*

November 30, 2018

Wilmington, Delaware

**JEWISH FEDERATION OF DELAWARE, INC.**  
**STATEMENTS OF FINANCIAL POSITION**  
**JUNE 30, 2018 AND 2017**

**ASSETS**

	<b>2018</b>	<b>2017</b>
<b>ASSETS</b>		
Cash and Cash Equivalents	\$ 576,955	\$ 826,366
Pledges Receivable - Annual Campaigns, Net	583,972	637,175
Pledges Receivable - Capital Campaign, Net	253,017	253,017
Accounts Receivable	25,828	18,155
Prepaid Expenses	91,509	86,169
Notes Receivable	210,000	210,000
Investments - at Fair Value	25,912,799	24,100,381
Cash Surrender Value - Life Insurance	491,977	485,826
Property and Equipment, Net	11,799,710	12,335,613
<b>TOTAL ASSETS</b>	<b>\$ 39,945,767</b>	<b>\$ 38,952,702</b>

**LIABILITIES AND NET ASSETS**

<b>LIABILITIES</b>		
Allocations Payable	\$ 1,041,882	\$ 1,037,105
Accounts Payable and Accrued Expenses	51,448	135,651
Investments and Cash Held for Others	11,347,483	10,803,300
Loan Payable	923,719	923,719
<b>TOTAL LIABILITIES</b>	<b>13,364,532</b>	<b>12,899,775</b>
<b>NET ASSETS</b>		
Unrestricted		
Designated for Future Use	50,000	-
Designated for Endowment	7,257,704	6,480,602
Designated for Capital Reserve	398,972	229,101
Undesignated	11,255,252	12,004,273
Total Unrestricted Net Assets	18,961,928	18,713,976
Temporarily Restricted	3,680,040	3,439,815
Permanently Restricted	3,939,267	3,899,136
<b>TOTAL NET ASSETS</b>	<b>26,581,235</b>	<b>26,052,927</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ 39,945,767</b>	<b>\$ 38,952,702</b>

The accompanying notes are an integral part of these financial statements.

**JEWISH FEDERATION OF DELAWARE, INC.**  
**STATEMENTS OF ACTIVITIES**  
**YEARS ENDED JUNE 30, 2018 AND 2017**

	<b>2018</b>			<b>Total</b>
	<b>Unrestricted</b>	<b>Temporarily Restricted</b>	<b>Permanently Restricted</b>	
<b>REVENUE, GAINS, AND OTHER SUPPORT</b>				
Contributions	\$ 2,592,605	\$ 121,250	\$ 35,000	\$ 2,748,855
Rent	1,186,533	-	-	1,186,533
Advertising Income	99,620	-	-	99,620
Program Fees - Investment Management	108,249	-	-	108,249
Subscription Income	2,368	-	-	2,368
Net Assets Released from Restrictions to Satisfy Programs	505,957	(505,957)	-	-
<b>TOTAL REVENUE, GAINS, AND OTHER SUPPORT</b>	<b>4,495,332</b>	<b>(384,707)</b>	<b>35,000</b>	<b>4,145,625</b>
<b>ALLOCATIONS AND EXPENSES</b>				
Allocations to Local Agencies and Overseas - Program	1,061,035	-	-	1,061,035
Functional Expenses - Other				
Program Services	2,511,291	-	-	2,511,291
Supporting Services				
Management and General	208,653	-	-	208,653
Fundraising	269,617	-	-	269,617
Total Supporting Services	478,270	-	-	478,270
Total Functional Expenses	2,989,561	-	-	2,989,561
<b>TOTAL ALLOCATIONS AND EXPENSES</b>	<b>4,050,596</b>	<b>-</b>	<b>-</b>	<b>4,050,596</b>
<b>OPERATING PROFIT (LOSS)</b>	<b>444,736</b>	<b>(384,707)</b>	<b>35,000</b>	<b>95,029</b>
<b>NONOPERATING REVENUE (EXPENSES)</b>				
Capital Campaign Contributions	-	180	-	180
Realized Gain on Sale of Investments	97,455	111,669	-	209,124
Interest Income	51,836	45,430	976	98,242
Dividend Income	174,062	194,982	4,155	373,199
Unrealized Gain on Investments	225,604	272,851	-	498,455
Endowment Fund Allocations	(745,921)	-	-	(745,921)
Net Assets Released from Restrictions to Satisfy				
Capital Campaign Contributions	180	(180)	-	-
<b>TOTAL NONOPERATING REVENUE (EXPENSES)</b>	<b>(196,784)</b>	<b>624,932</b>	<b>5,131</b>	<b>433,279</b>
<b>CHANGE IN NET ASSETS</b>	<b>247,952</b>	<b>240,225</b>	<b>40,131</b>	<b>528,308</b>
<b>NET ASSETS - Beginning of Year</b>	<b>18,713,976</b>	<b>3,439,815</b>	<b>3,899,136</b>	<b>26,052,927</b>
<b>NET ASSETS - End of Year</b>	<b>\$ 18,961,928</b>	<b>\$ 3,680,040</b>	<b>\$ 3,939,267</b>	<b>\$ 26,581,235</b>

**2017**

<b>Unrestricted</b>	<b>Temporarily Restricted</b>	<b>Permanently Restricted</b>	<b>Total</b>
\$ 2,454,944	\$ 186,397	\$ -	\$ 2,641,341
1,151,328	-	-	1,151,328
113,447	-	-	113,447
138,927	-	-	138,927
698	-	-	698
<u>584,445</u>	<u>(584,445)</u>	<u>-</u>	<u>-</u>
<u>4,443,789</u>	<u>(398,048)</u>	<u>-</u>	<u>4,045,741</u>
<u>1,012,104</u>	<u>-</u>	<u>-</u>	<u>1,012,104</u>
<u>2,384,875</u>	<u>-</u>	<u>-</u>	<u>2,384,875</u>
237,831	-	-	237,831
<u>224,945</u>	<u>-</u>	<u>-</u>	<u>224,945</u>
<u>462,776</u>	<u>-</u>	<u>-</u>	<u>462,776</u>
<u>2,847,651</u>	<u>-</u>	<u>-</u>	<u>2,847,651</u>
<u>3,859,755</u>	<u>-</u>	<u>-</u>	<u>3,859,755</u>
<u>584,034</u>	<u>(398,048)</u>	<u>-</u>	<u>185,986</u>
-	653	-	653
96,562	116,093	-	212,655
47,777	51,161	1,135	100,073
102,716	122,484	2,601	227,801
451,301	544,561	-	995,862
(757,988)	-	-	(757,988)
<u>653</u>	<u>(653)</u>	<u>-</u>	<u>-</u>
<u>(58,979)</u>	<u>834,299</u>	<u>3,736</u>	<u>779,056</u>
525,055	436,251	3,736	965,042
<u>18,188,921</u>	<u>3,003,564</u>	<u>3,895,400</u>	<u>25,087,885</u>
<u>\$ 18,713,976</u>	<u>\$ 3,439,815</u>	<u>\$ 3,899,136</u>	<u>\$ 26,052,927</u>

The accompanying notes are an integral part of these financial statements.

**JEWISH FEDERATION OF DELAWARE, INC.**  
**STATEMENTS OF FUNCTIONAL EXPENSES**  
**YEARS ENDED JUNE 30, 2018 AND 2017**

	<b>2018</b>				<b>Total Program and Supporting Services</b>
	<b>Program Services</b>	<b>Supporting Services</b>		<b>Total Supporting Services</b>	
		<b>Management and General</b>	<b>Fundraising</b>		
<b>SALARIES AND RELATED EXPENSES</b>					
Salaries	\$ 436,733	\$ 81,647	\$ 158,614	\$ 240,261	\$ 676,994
Employee Benefits	36,234	14,037	21,607	35,644	71,878
Payroll Taxes	20,537	8,086	9,930	18,016	38,553
<b>TOTAL SALARIES AND RELATED EXPENSES</b>	<b>493,504</b>	<b>103,770</b>	<b>190,151</b>	<b>293,921</b>	<b>787,425</b>
<b>OTHER EXPENSES</b>					
Advertising	7,750	4,061	11,398	15,459	23,209
Bad Debt Expense	23,200	-	-	-	23,200
Conferences and Travel	5,738	1,817	2,318	4,135	9,873
Facilities Management (FMB)	1,128,199	-	-	-	1,128,199
Insurance	-	4,363	-	4,363	4,363
Interest	29,799	-	-	-	29,799
Investment Fees	50,000	-	-	-	50,000
Merchant Fees	-	-	8,895	8,895	8,895
Office Expenses, Subscriptions, Printing, and Dues	62,044	35,277	12,036	47,313	109,357
Postage	15,112	5,884	1,672	7,556	22,668
Professional Services	32,737	50,824	32,265	83,089	115,826
Program and Event Expenditures	43,361	-	10,882	10,882	54,243
Telephone	65	2,657	-	2,657	2,722
<b>TOTAL OTHER EXPENSES</b>	<b>1,398,005</b>	<b>104,883</b>	<b>79,466</b>	<b>184,349</b>	<b>1,582,354</b>
Depreciation	619,782	-	-	-	619,782
<b>TOTAL EXPENSES</b>	<b>\$ 2,511,291</b>	<b>\$ 208,653</b>	<b>\$ 269,617</b>	<b>\$ 478,270</b>	<b>\$ 2,989,561</b>



2017				
Program Services	Supporting Services		Total Supporting Services	Total Program and Supporting Services
	Management and General	Fundraising		
\$ 419,795	\$ 71,798	\$ 149,240	\$ 221,038	\$ 640,833
39,422	17,894	17,963	35,857	75,279
25,017	5,177	9,913	15,090	40,107
484,234	94,869	177,116	271,985	756,219
16,168	54,887	-	54,887	71,055
17,361	-	-	-	17,361
5,391	5,046	5,544	10,590	15,981
1,072,145	-	-	-	1,072,145
-	7,029	-	7,029	7,029
20,611	-	-	-	20,611
50,184	3,471	-	3,471	53,655
2,774	-	7,971	7,971	10,745
43,713	32,596	14,520	47,116	90,829
35	11,118	568	11,686	11,721
25,986	25,188	-	25,188	51,174
56,638	-	19,226	19,226	75,864
-	3,627	-	3,627	3,627
1,311,006	142,962	47,829	190,791	1,501,797
589,635	-	-	-	589,635
<u>\$ 2,384,875</u>	<u>\$ 237,831</u>	<u>\$ 224,945</u>	<u>\$ 462,776</u>	<u>\$ 2,847,651</u>

The accompanying notes are an integral part of these financial statements.

**JEWISH FEDERATION OF DELAWARE, INC.**  
**STATEMENTS OF CASH FLOWS**  
**YEARS ENDED JUNE 30, 2018 AND 2017**

	<b>2018</b>	<b>2017</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Cash Received from Contributors	\$ 2,772,887	\$ 2,623,716
Interest and Dividends Received	471,441	327,874
Cash Received from Advertisers and Subscribers	105,310	108,791
Rent Received	1,175,538	1,145,481
Cash Paid to Local Agencies and Overseas	(1,056,258)	(1,011,974)
Cash Paid to Employees and Suppliers	(3,152,244)	(2,905,130)
Interest Paid	(29,799)	(20,611)
	<b>286,875</b>	<b>268,147</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Net Sales of Investments	1,986,109	4,418,870
Net Purchase of Investments	(2,146,078)	(3,683,066)
Cash Paid for Property and Equipment	(83,879)	(519,645)
Loan to Local Agency	-	(40,000)
	<b>(243,848)</b>	<b>176,159</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Net Cash Paid for Investments Held for Others	(292,438)	(677,704)
Proceeds from Loan Payable	-	150,000
	<b>(292,438)</b>	<b>(527,704)</b>
<b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>	<b>(249,411)</b>	<b>(83,398)</b>
<b>CASH AND CASH EQUIVALENTS - Beginning of Year</b>	<b>826,366</b>	<b>909,764</b>
<b>CASH AND CASH EQUIVALENTS - End of Year</b>	<b>\$ 576,955</b>	<b>\$ 826,366</b>
<b>NONCASH INVESTING AND FINANCING ACTIVITIES</b>		
Increase in Investments and Investments Held for Others from		
Realized Gains on Investments	\$ 167,930	\$ 177,683
Unrealized Gains on Investments	\$ 409,328	\$ 837,901

The accompanying notes are an integral part of these financial statements.

**JEWISH FEDERATION OF DELAWARE, INC.**  
**STATEMENTS OF CASH FLOWS - CONTINUED**  
**YEARS ENDED JUNE 30, 2018 AND 2017**

	<b>2018</b>	<b>2017</b>
<b>RECONCILIATION OF CHANGE IN NET ASSETS TO NET CASH PROVIDED BY OPERATING ACTIVITIES</b>		
Change in Net Assets	\$ 528,308	\$ 965,042
Adjustments to Reconcile Change in Net Assets to Net Cash Provided by Operating Activities		
Depreciation	619,782	589,635
Realized Gain on Investments	(209,124)	(212,655)
Unrealized Gain on Investments	(498,455)	(995,862)
Fee Income - Allocated from Investments Held for Others	(108,249)	(138,927)
Bad Debt Expense	23,200	17,361
Decrease in Cash Surrender Value - Life Insurance	(6,151)	729
Change in Assets		
Pledges Receivable	30,003	(19,007)
Accounts Receivable	(7,673)	(11,201)
Prepaid Expenses	(5,340)	(27,369)
Change in Liabilities		
Allocations Payable	4,777	130
Accounts Payable and Accrued Expenses	(84,203)	100,271
<b>NET CASH PROVIDED BY OPERATING ACTIVITIES</b>	<b>\$ 286,875</b>	<b>\$ 268,147</b>

The accompanying notes are an integral part of these financial statements.

**JEWISH FEDERATION OF DELAWARE, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2018**

**NOTE 1: NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES**

*Nature of Activities* - The Jewish Federation of Delaware, Inc. (Federation) is a nonprofit organization located in Wilmington, Delaware. The Federation's mission is to mobilize the Jewish Community to address issues, meet needs, and build an agenda for the future. The Federation is the central fundraising and community planning agency for the Jewish community of Delaware and the greater Brandywine Valley. The Federation's primary program in furtherance of its mission is management of the Jewish Fund for the Future.

*Basis of Accounting* - The Federation prepares its financial statements in accordance with accounting principles generally accepted in the United States of America, which involves the application of accrual accounting. Revenue and gains are recognized when earned, and expenses and losses are recognized when incurred.

*Financial Statement Presentation* - In accordance with Financial Accounting Standards Board Accounting Standards Codification (FASB ASC) 958, *Not-for-Profit Entities*, the Federation is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted, and permanently restricted.

*Contributions* - In accordance with FASB ASC 958, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. Unconditional promises to make contributions are recorded as support in the period the Federation receives the promise. Promises to make contributions that are expected to be paid over a period in excess of one year are discounted and recorded at their present value. Conditional promises to make contributions are recorded as support in the period the condition is met.

*Functional Allocation of Expenses* - The costs of providing the various programs have been summarized on a functional basis. Accordingly, certain costs have been allocated among program and supporting services.

*Use of Estimates* - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

*Recognition of Donor Restrictions* - All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

*Cash Equivalents* - The Federation considers all highly liquid instruments with a maturity of three months or less when purchased to be cash equivalents.

**JEWISH FEDERATION OF DELAWARE, INC.**  
**NOTES TO FINANCIAL STATEMENTS - CONTINUED**  
**JUNE 30, 2018**

**NOTE 1: NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES - CONTINUED**

***Property and Equipment*** - Property and equipment with a cost of \$1,000 and greater and an estimated useful life in excess of one year are capitalized at cost if purchased and at fair value if donated. Depreciation of property and equipment is provided by use of the straight-line method over the estimated useful lives of the related assets, ranging from three to forty years.

***Income Taxes*** - The Federation is a nonprofit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code (IRC) and therefore has made no provision for federal income taxes in the accompanying financial statements. In addition, the Federation qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been determined by the Internal Revenue Service (IRS) not to be a “private foundation” within the meaning of Section 509(a)(2) of the IRC.

Income not related to the Federation’s tax-exempt purpose may be subject to taxation as unrelated business income. Accounting principles generally accepted in the United States of America impose a threshold for determining when an income tax benefit can be recognized in regard to uncertain tax positions. The Federation has determined that no liability for uncertain tax positions is required to be accrued and included in the statements of financial position as of June 30, 2018 and 2017.

The federal informational returns of the Federation for the years ended June 30, 2015, 2016, and 2017 are subject to examination by the tax authorities, generally for three years after they were filed.

***Advertising*** - Advertising costs are charged to operations when incurred.

***Operating and Nonoperating Classifications*** - Revenue, gains, support, and expenses are classified in the statements of activities as operating and nonoperating. The operating classification includes contributions, rental income, advertising and subscription income, and expenses of operating the Federation. The nonoperating classification includes capital contributions, interest and dividend income, realized gains and losses on investments, unrealized gains and losses on investments, endowment fund allocations, and gains (losses) on the disposal of property and equipment.

***Allowance for Uncollectible Receivables*** - Pledges receivable are stated net of an allowance for uncollectible accounts. The Federation estimates the allowance based on its historical experience of the relationship between actual bad debt and net amount pledged. The Federation also takes into consideration an analysis of specific donors, the age of past due amounts, and an assessment of the donor’s ability to pay. The allowance for uncollectible accounts for pledges receivable was \$183,930 and \$160,730 as of June 30, 2018 and 2017, respectively. The allowance for uncollectible accounts for pledges receivable - capital campaign was \$59,300 as of June 30, 2018 and 2017.

**JEWISH FEDERATION OF DELAWARE, INC.**  
**NOTES TO FINANCIAL STATEMENTS - CONTINUED**  
**JUNE 30, 2018**

**NOTE 1: NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES - CONTINUED**

*Investments* - In accordance with FASB ASC 958-320, *Investments - Debt and Equity Securities*, investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values based on quoted prices in active markets in the statements of financial position. Unrealized gains and losses are included in the change in net assets. Investment income and gains and losses restricted by a donor are reported as increases or decreases in restricted net assets in the reporting period in which the income and gains or losses are recognized.

*Allocations Payable* - The Federation awards allocations (grants) to other organizations. The allocations are recognized as an expense in the period the allocation is determined and approved by the Federation.

*Subsequent Events* - The Federation's policy is to evaluate events and transactions subsequent to its year end for potential recognition in the financial statements or disclosure in the notes to the financial statements. Management has evaluated events and transactions through the date of the independent auditors' report, which is the date the financial statements were available to be issued.

**NOTE 2: INVESTMENTS**

Marketable debt and marketable equity securities are carried at fair value; that determination is made by aggregating marketable equity and debt securities.

Investments consisted of the following as of June 30:

	2018		
	Cost	Fair Value	Appreciation (Depreciation)
Mutual Bond Funds	\$ 6,291,531	\$ 6,119,041	\$ (172,490)
Mutual Equity Funds	14,724,686	19,634,509	4,909,823
Israel Bonds	159,645	159,249	(396)
Total	<u>\$ 21,175,862</u>	<u>\$ 25,912,799</u>	<u>\$ 4,736,937</u>
	2017		
	Cost	Fair Value	Appreciation (Depreciation)
Mutual Bond Funds	\$ 5,938,418	\$ 5,925,879	\$ (12,539)
Mutual Equity Funds	14,153,164	17,994,512	3,841,348
Israel Bonds	179,645	179,990	345
Total	<u>\$ 20,271,227</u>	<u>\$ 24,100,381</u>	<u>\$ 3,829,154</u>

**JEWISH FEDERATION OF DELAWARE, INC.**  
**NOTES TO FINANCIAL STATEMENTS - CONTINUED**  
**JUNE 30, 2018**

**NOTE 2: INVESTMENTS - CONTINUED**

Marketable debt and equity securities include investments held for others (including independent agencies, synagogues, and foundations) in the amount of \$11,347,483 (44%) and \$10,803,300 (45%) as of June 30, 2018 and 2017, respectively.

The following tables summarize the relationship between cost and market value of investment assets for the years ended June 30:

	2018		
	Cost	Fair Value	Appreciation
Balance - End of Year	\$ 21,175,862	\$ 25,912,799	\$ 4,736,937
Balance - Beginning of Year	20,271,227	24,100,381	3,829,154
Increase in Unrealized Appreciation			907,783
Less: Increase in Net Unrealized Appreciation - Held for Others			(409,328)
Net Unrealized Gain			498,455
Realized Net Gain			209,124
Net Gain on Investments			\$ 707,579
	2017		
	Cost	Fair Value	Appreciation
Balance - End of Year	\$ 20,271,227	\$ 24,100,381	\$ 3,829,154
Balance - Beginning of Year	20,345,836	22,341,227	1,995,391
Increase in Unrealized Appreciation			1,833,763
Less: Increase in Net Unrealized Appreciation - Held for Others			(837,901)
Net Unrealized Gain			995,862
Realized Net Gain			212,655
Net Gain on Investments			\$ 1,208,517

**JEWISH FEDERATION OF DELAWARE, INC.**  
**NOTES TO FINANCIAL STATEMENTS - CONTINUED**  
**JUNE 30, 2018**

**NOTE 3: PLEDGES RECEIVABLE**

Unconditional unrestricted pledges receivable consisted of the following as of June 30:

	2018	2017
Annual Pledges (Less than One Year)	\$ 767,902	\$ 797,905
Less: Estimated Uncollectible Amounts	(183,930)	(160,730)
	\$ 583,972	\$ 637,175

**NOTE 4: CAPITAL CAMPAIGN AND PLEDGES RECEIVABLE**

In 2000, the Federation initiated a capital campaign to fund several capital projects for the Delaware Jewish community, including a major expansion and renovation of the Bernard and Ruth Siegel Jewish Community Center, Inc.'s (Center) facility located on Garden of Eden Road in Wilmington (Project). A mortgage was secured to facilitate the completion of the Project (Note 8).

In May 2010, the Center passed the Capital Campaign Commitment Agreement resolution to fund up to \$250,000 of any resulting shortfall after collection of all current and future pledges receivable related to the capital campaign.

A summary of campaign pledges receivable by anticipated maturity as of June 30 was as follows:

	2018		2017	
	Amount of Pledge	Net Present Value	Amount of Pledge	Net Present Value
Under 1 Year	\$ 146,889	\$ 146,889	\$ 146,889	\$ 146,889
1 Year to 5 Years	209,831	165,428	209,831	165,428
	\$ 356,720	312,317	\$ 356,720	312,317
Less: Allowance for Uncollectibles		(59,300)		(59,300)
		\$ 253,017		\$ 253,017

The net present value, calculated using a discount rate of 5% as of June 30, 2018 and 2017, included a discount of \$44,403. The Federation is the owner of a \$500,000 life insurance policy whose proceeds will be used to reduce any outstanding capital campaign debt upon the death of the insured. The pledged insurance proceeds reduced by the cash value is included in long-term pledges receivable.



**JEWISH FEDERATION OF DELAWARE, INC.**  
**NOTES TO FINANCIAL STATEMENTS - CONTINUED**  
**JUNE 30, 2018**

**NOTE 5: INTENTIONS TO GIVE**

During fiscal year 1999, the Federation received notification that it had been designated as a charitable organization under two Charitable Remainder Unitrusts (CRUTs). The trust agreements clearly state that the donors have the right to substitute other organizations as beneficiaries. Since these CRUTs do not meet criteria for revenue recognition under FASB ASC 958, they are not reflected as contributions in the statements of activities until the funds are distributed.

**NOTE 6: PROPERTY AND EQUIPMENT**

Property and equipment consisted of the following as of June 30:

	2018	2017
Land	\$ 634,486	\$ 634,486
Land Improvements	95,431	95,431
Buildings and Improvements	23,933,076	23,849,197
Furniture and Fixtures	550,761	550,761
	25,213,754	25,129,875
Less: Accumulated Depreciation	(13,414,044)	(12,794,262)
Property and Equipment - Net	\$ 11,799,710	\$ 12,335,613

**NOTE 7: LOAN RECEIVABLE**

During the years ended June 30, 2017 and 2016, the Federation advanced Albert Einstein Academy \$40,000 and \$170,000, respectively. The loans have no stated terms for interest or repayment. The outstanding balance was \$210,000 as of June 30, 2018 and 2017.

**NOTE 8: LOAN PAYABLE**

The loan payable consists of a working capital line of credit of \$2,000,000 bearing interest at the 30-day LIBOR plus 175 basis points (3.73% and 2.80% as of June 30, 2018 and 2017, respectively). The loan requires interest only payments monthly with balance due in full at maturity. During the year ended June 30, 2017, the maturity date was extended from March 2017 to March 2019. The loan is secured by a first mortgage on the property at 101 Garden of Eden Road, all assets of the Federation, and assignment of rents and leases. The outstanding balance was \$923,719 as of June 30, 2018 and 2017.

**JEWISH FEDERATION OF DELAWARE, INC.**  
**NOTES TO FINANCIAL STATEMENTS - CONTINUED**  
**JUNE 30, 2018**

**NOTE 8: LOAN PAYABLE - CONTINUED**

As of June 30, 2018, the maturities were as follows:

2019            \$    923,719

**NOTE 9: NET ASSETS**

Temporarily restricted net assets consist of amounts restricted by donors for the following purposes as of June 30:

	2018	2017
Andrea Levine Fund	\$ 109,718	\$ 102,875
Bella and Hyman Karol Legacy Fund	93	-
Bucholtz Trust	566,018	546,839
Cohen Fine Art Fund	182,566	185,808
Community Leadership Institute	195,684	191,252
Delaware Jewish Community Agencies	345,988	307,901
Discretionary Fund	50	-
Educational Loans	67,645	63,426
Eldercare	10,879	10,500
Facilities Maintenance	436,413	373,667
General Israel Orphan	1,380	1,294
Hillel at University of Delaware	130,642	132,398
Holocaust Education - Endowment	309,248	297,610
Howard and Rochelle Kristol Legacy Fund	5,977	5,430
Israel Community	36,171	34,897
Jerusalem Study Fund	22,952	22,133
Jewish Adult Education	34,353	35,341
Jewish War Veterans Fund	4,656	4,366
Kutz Home Fund	50,104	49,357
Leadership Development	201,025	201,130
Lipstein Fund	12,298	11,865
Multiple Designations and JFD Funds	22,928	19,254
PACE Fund	253,884	182,799
Scholarships	580,677	564,970
Science Study Fund	7,303	7,383
Temple Beth El Legacy Fund	2,410	1,005
Wolfson Garden of Righteous	12,568	11,472
Women of Valor Fund	486	5,144
	3,604,116	3,370,116
Temporarily Restricted Net Assets - Held in Endowment	3,604,116	3,370,116

**JEWISH FEDERATION OF DELAWARE, INC.**  
**NOTES TO FINANCIAL STATEMENTS - CONTINUED**  
**JUNE 30, 2018**

**NOTE 9: NET ASSETS - CONTINUED**

	<u>2018</u>	<u>2017</u>
Birthright Israel	\$ 2,000	\$ -
Fund for Chaplaincy	-	4,077
Holocaust Education - Committee	19,406	16,209
Israel Mission/I Can Do Great Things	-	4,773
One Happy Camper	-	4,919
Parkwood for Leadership	21,956	16,781
PJ Library	<u>32,562</u>	<u>22,940</u>
Temporarily Restricted Net Assets - Not Held in Endowment	<u>75,924</u>	<u>69,699</u>
Total Temporarily Restricted Net Assets	<u>\$ 3,680,040</u>	<u>\$ 3,439,815</u>

Permanently restricted net assets were restricted to investment in perpetuity, and the income from these investments was available as follows for the years ended June 30:

	<u>2018</u>	<u>2017</u>
Cohen Memorial Fund for Music	\$ 10,000	\$ 10,000
Delaware Jewish Community Agencies	680,921	675,790
Discretionary Fund	10,000	-
Engelmann Fund	50,000	50,000
Harry and Jeanette Weinberg Endowment	2,000,000	2,000,000
Holocaust Education - Endowment	19,978	19,978
Howard and Rochelle Kristol Legacy Fund	5,000	-
Jerusalem Study Fund	10,000	10,000
Karol Legacy Fund	5,000	-
Klein Family Fund	10,000	10,000
Leadership Development	1,501	1,501
Other Legacy Funds	5,500	5,500
PACE Funds	723,172	723,172
Scholarships	388,195	388,195
Temple Beth El	10,000	-
Wolfson Garden of Righteous	5,000	5,000
Women of Valor Fund	<u>5,000</u>	<u>-</u>
Total Permanently Restricted Net Assets	<u>\$ 3,939,267</u>	<u>\$ 3,899,136</u>

**JEWISH FEDERATION OF DELAWARE, INC.**  
**NOTES TO FINANCIAL STATEMENTS - CONTINUED**  
**JUNE 30, 2018**

**NOTE 10: PENSION**

The Federation provides retirement benefits to its employees through a defined contribution plan covering all employees, at least 21 years of age, who have completed at least one year of service and work a minimum of 1,000 hours per year. For the years ended June 30, 2018 and 2017, the Federation contributed 5% of the employees' gross salaries to the pension fund; employees may contribute additional amounts at their discretion. The Federation's contributions to the plan amounted to \$25,591 and \$21,079 for the years ended June 30, 2018 and 2017, respectively.

**NOTE 11: CONCENTRATION OF CREDIT RISK**

The Federation maintains cash balances at several local financial institutions. As of June 30, 2018 and 2017, the Federal Deposit Insurance Corporation (FDIC) insured deposit accounts up to \$250,000 per institution. At various times during the year, certain amounts may exceed the insured limits. Uninsured balances as of June 30, 2018 and 2017 were \$197,224 and \$246,197, respectively.

**NOTE 12: COMMITMENTS**

The Federation leases office equipment under an operating lease which expires in March 2022.

Future minimum rental payments under the operating lease are as follows for the years ending June 30:

2019	\$	7,860
2020		7,860
2021		7,860
2022		<u>5,895</u>
	\$	<u>29,475</u>

Total rental expense was \$7,860 and \$6,311 for the years ended June 30, 2018 and 2017, respectively.

**NOTE 13: AGENCY SPACE LEASES**

As of January 1, 2014, the Federation entered into three-year operating leases with the Bernard & Ruth Siegel Jewish Community Center (JCC) of Wilmington, Jewish Family Services of Delaware, and Albert Einstein Academy (Agencies) for the Harry and Jeanette Weinberg Jewish Community Campus Building (Building). During the year ended June 30, 2017, all leases were renewed for an additional three-year term through December 31, 2019.

**JEWISH FEDERATION OF DELAWARE, INC.**  
**NOTES TO FINANCIAL STATEMENTS - CONTINUED**  
**JUNE 30, 2018**

**NOTE 13: AGENCY SPACE LEASES - CONTINUED**

The Facilities Management Board (FMB) reviews the budget for repairs, maintenance, and utility costs for the upcoming year related to the Building. Rent is determined based upon the approved budget and the related Agencies' square foot usage. All rental payments are used for general building and utilities maintenance. If building expenses in any year exceed rental income for that year plus prior year residuals, if any, the excess will be recovered through increased rent in the subsequent year. If income exceeds expenses, surplus dollars will be returned to the lessee through rent reduction. Rent income totaled \$1,186,533 and \$1,151,328 for the years ended June 30, 2018 and 2017, respectively. Future projected minimum rental income under the operating leases that have a remaining indelible lease term is as follows for the years ending June 30:

2019	\$ 1,209,329
2020	<u>604,662</u>
	<u>\$ 1,813,991</u>

As of December 15, 2011, the Federation entered into a fifty-year ground lease with The Milton & Hattie Kutz Home, Inc. for \$10. The lease allows for four additional separate, consecutive ten-year renewal periods.

**NOTE 14: FAIR VALUE MEASUREMENTS**

The Federation follows the provisions of FASB ASC 820, *Fair Value Measurements and Disclosures*. Under FASB ASC 820, fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. FASB ASC 820 establishes a fair value hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available.

The fair value hierarchy is categorized into three levels based on the inputs as follows:

**Level 1** - Valuations based on unadjusted quoted prices in active markets for identical assets or liabilities that the Federation has the ability to access. Since valuations are based on quoted market prices that are readily and regularly available in an active market, valuation of these securities does not entail a significant degree of judgment.

**Level 2** - Valuations based on quoted prices in markets that are not active or for which all significant inputs are observable, either directly or indirectly.

**Level 3** - Valuations based on inputs that are unobservable and significant to the overall fair value measurement.

**JEWISH FEDERATION OF DELAWARE, INC.**  
**NOTES TO FINANCIAL STATEMENTS - CONTINUED**  
**JUNE 30, 2018**

**NOTE 14: FAIR VALUE MEASUREMENTS - CONTINUED**

Fair values of assets measured on a recurring basis as of June 30 were as follows:

	2018			
	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Investments				
Mutual Bond Funds	\$ 6,119,041	\$ 6,119,041	\$ -	\$ -
Mutual Equity Funds	19,634,509	19,627,401	-	7,108
Israel Bonds	159,249	-	159,249	-
Total Investments	25,912,799	25,746,442	159,249	7,108
Cash Surrender Value - Life Insurance	491,977	-	491,977	-
Total Assets	<u>\$ 26,404,776</u>	<u>\$ 25,746,442</u>	<u>\$ 651,226</u>	<u>\$ 7,108</u>
	2017			
	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Investments				
Mutual Bond Funds	\$ 5,925,879	\$ 5,925,879	\$ -	\$ -
Mutual Equity Funds	17,994,512	17,987,404	-	7,108
Israel Bonds	179,990	-	179,990	-
Total Investments	24,100,381	23,913,283	179,990	7,108
Cash Surrender Value - Life Insurance	485,826	-	485,826	-
Total Assets	<u>\$ 24,586,207</u>	<u>\$ 23,913,283</u>	<u>\$ 665,816</u>	<u>\$ 7,108</u>

**JEWISH FEDERATION OF DELAWARE, INC.**  
**NOTES TO FINANCIAL STATEMENTS - CONTINUED**  
**JUNE 30, 2018**

**NOTE 14: FAIR VALUE MEASUREMENTS - CONTINUED**

Fair values of liabilities measured on a recurring basis as of June 30 were as follows:

	2018			
Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Investments Held for Others	<u>\$ 11,347,483</u>	<u>\$ -</u>	<u>\$ 11,347,483</u>	<u>\$ -</u>
	2017			
Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Investments Held for Others	<u>\$ 10,803,300</u>	<u>\$ -</u>	<u>\$ 10,803,300</u>	<u>\$ -</u>

Fair value for long-term investments and funds held for others are determined by reference to quoted market prices and other relevant information generated by market transactions. The values of funds held for others are also based on investment pool unitization percentages, which are considered observable level 2 inputs. The fair value of the cash surrender value of life insurance is determined by the estimated value of the contract. Assets measured at fair value on a recurring basis using significant unobservable inputs (level 3) were as follows:

	Equity Funds
Balance - July 1, 2016	\$ 7,108
Change in Value	-
Balance - June 30, 2017	7,108
Change in Value	-
Balance - June 30, 2018	\$ 7,108

**NOTE 15: ENDOWMENT FUNDS**

The Federation's endowment consists of several individual funds established for a variety of purposes. Its endowment includes both donor-restricted funds and funds designated by the Board of Directors to function as endowments. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

**JEWISH FEDERATION OF DELAWARE, INC.**  
**NOTES TO FINANCIAL STATEMENTS - CONTINUED**  
**JUNE 30, 2018**

**NOTE 15: ENDOWMENT FUNDS - CONTINUED**

The Board of Directors of the Federation has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Federation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Federation in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Federation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) the duration and preservation of the various funds, (2) the purposes of the Federation and the donor-restricted endowment funds, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation of investments, (6) other resources of the Federation, and (7) the investment policies of the Federation.

Endowment by net assets composition by type of fund for the years ended June 30:

	2018			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Donor-Restricted Endowment Funds	\$ -	\$ 3,604,116	\$ 3,939,267	\$ 7,543,383
Board-Designated Endowment Funds	7,257,704	-	-	7,257,704
Total	<u>\$ 7,257,704</u>	<u>\$ 3,604,116</u>	<u>\$ 3,939,267</u>	<u>\$ 14,801,087</u>
	2017			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Donor-Restricted Endowment Funds	\$ -	\$ 3,370,116	\$ 3,899,136	\$ 7,269,252
Board-Designated Endowment Funds	6,480,602	-	-	6,480,602
Total	<u>\$ 6,480,602</u>	<u>\$ 3,370,116</u>	<u>\$ 3,899,136</u>	<u>\$ 13,749,854</u>



**JEWISH FEDERATION OF DELAWARE, INC.**  
**NOTES TO FINANCIAL STATEMENTS - CONTINUED**  
**JUNE 30, 2018**

**NOTE 15: ENDOWMENT FUNDS - CONTINUED**

Change in endowment net assets for the years ended June 30, 2018 and 2017:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Endowment Net Assets - July 1, 2017	\$ 6,480,602	\$ 3,370,116	\$ 3,899,136	\$ 13,749,854
Investment Return				
Interest and Dividend Income	225,898	240,412	5,131	471,441
Net Appreciation - Realized and Unrealized	323,059	384,520	-	707,579
Total Investment Return	548,957	624,932	5,131	1,179,020
Contributions	1,030,498	51,304	35,000	1,111,427
Appropriation of Endowment Assets for Expenditure	(1,030,329)	(322,509)	-	(1,352,838)
Fee Income	227,976	(119,727)	-	108,249
Endowment Net Assets - June 30, 2018	<u>\$ 7,257,704</u>	<u>\$ 3,604,116</u>	<u>\$ 3,939,267</u>	<u>\$ 14,795,712</u>
Endowment Net Assets - July 1, 2016	<u>\$ 5,707,393</u>	<u>\$ 2,755,051</u>	<u>\$ 3,895,400</u>	<u>\$ 12,357,844</u>
Investment Return				
Interest and Dividend Income	150,493	173,645	3,736	327,874
Net Appreciation - Realized and Unrealized	547,863	660,654	-	1,208,517
Total Investment Return	698,356	834,299	3,736	1,536,391
Contributions	818,956	153,164	-	972,120
Appropriation of Endowment Assets for Expenditure	(992,051)	(263,377)	-	(1,255,428)
Fee Income	247,948	(109,021)	-	138,927
Endowment Net Assets - June 30, 2017	<u>\$ 6,480,602</u>	<u>\$ 3,370,116</u>	<u>\$ 3,899,136</u>	<u>\$ 13,749,854</u>

**JEWISH FEDERATION OF DELAWARE, INC.**  
**NOTES TO FINANCIAL STATEMENTS - CONTINUED**  
**JUNE 30, 2018**

**NOTE 15: ENDOWMENT FUNDS - CONTINUED**

Description of amounts classified as permanently restricted net assets and temporarily restricted net assets for the years ended June 30:

	2018	2017
Permanently Restricted Net Assets		
Portion of Perpetual Endowment Funds Required to be Retained by Explicit Donor Stipulation or by UPMIFA	\$ 3,939,267	\$ 3,899,136
Total Endowment Funds Classified as Permanently Restricted Net Assets	\$ 3,939,267	\$ 3,899,136
Temporarily Restricted Net Assets		
Portion of Perpetual Endowment Funds Subject to a Time Restriction Under UPMIFA	\$ 3,604,116	\$ 3,370,116
With Purpose Restriction		
Total Endowment Funds Classified as Temporarily Restricted Net Assets	\$ 3,604,116	\$ 3,370,116

***Funds with Deficiencies*** - From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Federation to retain as a fund of perpetual duration. In accordance with generally accepted accounting principles, deficiencies of this nature are to be reported in unrestricted net assets. There were no deficiencies in funds as of June 30, 2018 and 2017.

***Investment Return Objectives and Risk Parameters*** - The Federation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Federation must hold in perpetuity or for a donor-specified period(s), as well as board-designated funds. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results of the S&P 500 index while assuming a moderate level of investment risk. The Federation expects its endowment funds, over time, to provide an average rate of return that is sufficient to offset normal inflation plus the spending policy. Actual returns in any given year may vary from this amount.

***Investment Strategies Employed for Achieving Objectives*** - To satisfy its long-term rate-of-return objectives, the Federation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Federation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

**JEWISH FEDERATION OF DELAWARE, INC.**  
**NOTES TO FINANCIAL STATEMENTS - CONTINUED**  
**JUNE 30, 2018**

**NOTE 15: ENDOWMENT FUNDS - CONTINUED**

*Spending Policy* - The Federation has a policy of appropriating for distribution each year a percentage of its endowment fund's average fair value over the prior 12 quarters' rolling average in which the distribution is planned, unless otherwise documented in the endowment agreement. In establishing this policy, the Federation considers the long-term expected return on its endowment, the nature and duration of the individual endowment funds, many of which must be maintained in perpetuity because of donor restrictions, and the possible effects of inflation. The spending policy is reviewed regularly by the Board of Directors to allow its endowment funds to grow annually while maintaining the purchasing power of the endowment assets as well as to provide additional growth through new gifts and investment return.



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*Independent Auditors' Report on Additional Information*

To the Board of Directors of  
Jewish Federation of Delaware, Inc.

We have audited the financial statements of Jewish Federation of Delaware, Inc. as of and for the years ended June 30, 2018 and 2017, and our report thereon dated November 30, 2018, which expressed an unmodified opinion on those financial statements, appears on page 1. Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedules of allocations, supplemental statements of financial position of the Jewish Fund for the Future, and supplemental statements of activities of the Jewish Fund for the Future, as of and for the years ended June 30, 2018 and 2017, are presented for purposes of additional analysis and are not required parts of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information, except for the information marked "unaudited" on the schedules of allocations, has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole. The information marked "unaudited" has not been subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

*Belfint, Lyons & Shuman, P.A.*

November 30, 2018  
Wilmington, Delaware

**JEWISH FEDERATION OF DELAWARE, INC.**  
**SCHEDULES OF ALLOCATIONS**  
**JUNE 30, 2018 AND 2017**

	<b>2018</b>	<b>2017</b>
<b>ACCRUED ALLOCATIONS PAYABLE</b>		
<u>NATIONAL AGENCIES</u>		
Jewish Council for Public Affairs (JCPA)	\$ 1,000	\$ 1,000
Jewish Communal Services Association (JPRO)	500	500
<u>OVERSEAS AGENCIES</u>		
Jewish Federations of North America	501,538	493,905
Birthright Israel	18,776	16,500
<u>LOCAL ALLOCATIONS</u>		
Albert Einstein Academy	120,500	121,000
Siegel Jewish Community Center	200,300	190,000
Hillel Center at University of Delaware	84,000	80,000
Jewish Family Services of Delaware	65,300	54,000
Jewish Historical Society	1,368	1,200
Southern Delaware Community	4,600	4,500
Chabad at the University of Delaware	4,000	3,500
Milton and Hattie Kutz Home, Inc.	32,500	38,500
Board Jewish Education and Identity Initiatives <i>{a}</i>	-	25,000
B'nai B'rith Youth Organization	7,500	7,500
	<b>1,041,882</b>	<b>1,037,105</b>
<b>COMMITTED ALLOCATIONS NOT ACCRUED <i>{b}</i></b>		
<u>OVERSEAS AGENCIES</u>		
Jewish Federations of North America - Mission and Programming	14,500	15,000
<u>LOCAL ALLOCATIONS</u>		
Community Outreach	83,876	12,500
Community Major Speaking Events	14,000	10,000
Board Jewish Education and Identity Initiatives <i>{a}</i>	20,000	-
	<b>132,376</b>	<b>37,500</b>
<b>TOTAL ALLOCATIONS</b>	<b>\$ 1,174,258</b>	<b>\$ 1,074,605</b>

*{a}* Fiscal year 2018 Board Jewish Education and Identity Initiatives were not allocated to specific agencies and, therefore, were not included as liabilities in the statements of financial position.

*{b}* Committed Allocations Not Accrued did not meet the criteria to be recognized as a cost and liability in the corresponding financial statements. As a result, Committed Allocations Not Accrued were not subject to the auditing procedures applied to the financial statements.

**JEWISH FUND FOR THE FUTURE**  
**SUPPLEMENTAL STATEMENTS OF FINANCIAL POSITION**  
**JUNE 30, 2018 AND 2017**

**ASSETS**

	<b>2018</b>	<b>2017</b>
<b>ASSETS</b>		
Cash and Cash Equivalents	\$ -	\$ 255,116
Investments at Fair Value		
Equity Securities	19,634,509	17,994,512
Fixed Income Securities	6,119,041	5,925,879
Israel Bonds	159,249	159,990
	25,912,799	24,080,381
Cash Surrender Value - Life Insurance	247,237	217,657
<b>TOTAL ASSETS</b>	<b>\$ 26,160,036</b>	<b>\$ 24,553,154</b>

**LIABILITIES AND NET ASSETS**

<b>LIABILITIES</b>		
Cash Overdraft	\$ 16,841	\$ -
<b>NET ASSETS</b>		
Jewish Federation of Delaware, Inc.	14,795,712	13,749,854
Others	11,347,483	10,803,300
<b>TOTAL NET ASSETS</b>	26,143,195	24,553,154
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ 26,160,036</b>	<b>\$ 24,553,154</b>

**JEWISH FUND FOR THE FUTURE**  
**SUPPLEMENTAL STATEMENTS OF ACTIVITIES**  
**YEARS ENDED JUNE 30, 2018 AND 2017**

	<b>2018</b>		
	<b>Funds Managed For</b>		
	<b>Total</b>	<b>Jewish Federation of Delaware, Inc.</b>	
		<b>Delaware, Inc.</b>	<b>Other</b>
<b>REVENUE, GAINS, AND OTHER SUPPORT</b>			
Contributions/Grant Revenue	\$ 1,252,208	\$ 1,111,427	\$ 140,781
Fee Income	108,249	108,249	-
Interest	168,082	98,242	69,840
Dividends	670,971	373,199	297,772
Realized Gain	377,054	209,124	167,930
Unrealized Gain	907,783	498,455	409,328
<b>TOTAL REVENUE, GAINS, AND OTHER SUPPORT</b>	<b>3,484,347</b>	<b>2,398,696</b>	<b>1,085,651</b>
<b>EXPENSES</b>			
Grant and Other Program Disbursements	1,586,897	1,153,678	433,219
Salaries	101,986	101,986	-
Employee Benefits and Payroll Taxes	15,557	15,557	-
Fee Expense	108,249	-	108,249
Professional Fees	63,288	63,288	-
Marketing and Promotion	7,700	7,700	-
Office Expenses	10,454	10,454	-
Meetings and Travel	175	175	-
<b>TOTAL EXPENSES</b>	<b>1,894,306</b>	<b>1,352,838</b>	<b>541,468</b>
<b>CHANGE IN NET ASSETS</b>	<b>1,590,041</b>	<b>1,045,858</b>	<b>544,183</b>
<b>NET ASSETS - Beginning of Year</b>	<b>24,553,154</b>	<b>13,749,854</b>	<b>10,803,300</b>
<b>NET ASSETS - End of Year</b>	<b>\$ 26,143,195</b>	<b>\$ 14,795,712</b>	<b>\$ 11,347,483</b>

<b>2017</b>		
<b>Funds Managed For</b>		
	<b>Jewish Federation of Delaware, Inc.</b>	<b>Other</b>
<b>Total</b>		
\$ 988,728	\$ 972,120	\$ 16,608
138,927	138,927	-
182,515	100,073	82,442
416,216	227,801	188,415
390,338	212,655	177,683
<u>1,833,763</u>	<u>995,862</u>	<u>837,901</u>
<u>3,950,487</u>	<u>2,647,438</u>	<u>1,303,049</u>
1,759,205	1,064,893	694,312
97,394	97,394	-
16,933	16,933	-
138,927	-	138,927
57,620	57,620	-
7,700	7,700	-
10,888	10,888	-
<u>-</u>	<u>-</u>	<u>-</u>
<u>2,088,667</u>	<u>1,255,428</u>	<u>833,239</u>
1,861,820	1,392,010	469,810
<u>22,691,334</u>	<u>12,357,844</u>	<u>10,333,490</u>
<u>\$ 24,553,154</u>	<u>\$ 13,749,854</u>	<u>\$ 10,803,300</u>